



Padre Fabretto *Legacy Society*

Your Legacy ~ Their Future

Fabretto





Fabretto Children's Foundation
641 S St. NW, Third Floor,
Washington, DC 20001
(703) 525-8716
www.fabretto.org

Join the Padre Fabretto Legacy Society

On behalf of Fabretto Children's Foundation, we invite you to consider investing in Fabretto's mission through a legacy gift. Your bequest will help ensure that children in Nicaragua receive support through education, nutrition and community development programs for years to come.

Please discuss with your Legal and/or Financial Advisor to explore the best way you can honor your legacy.

We look forward to hearing from you. Please call 703-525-8716 with any questions or for additional information about Fabretto.

Sincerely,

Kevin Marinacci
President, Chief Executive Officer

William Glastris
Chairman of the U.S. Board



“As a longtime supporter and investor in Fabretto's mission and work in Nicaragua, I know the positive impact its education and nutrition programs have on the youth and rural communities. I have seen Fabretto grow over the years with a dedicated team, strong leaders and an innovative, holistic and agile approach to development needs. I include Fabretto in my bequest plans to help grow the Long Term Investment Fund and sustain its life changing contributions to children and society.**”**

George Long



Ways to support Fabretto's Mission

Fabretto's mission is to empower underserved children and their families in Nicaragua to reach their full potential, improve their livelihoods and take advantage of economic opportunity through education and nutrition.

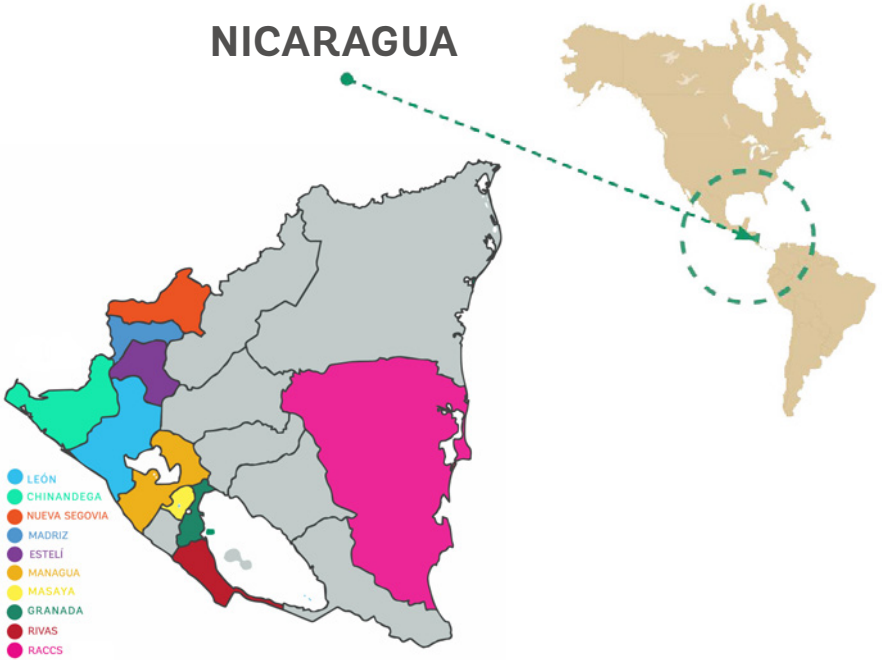
Why leave a Charitable Gift?

Bequests help organizations ensure that the good work they perform in the world continues well into the future. A planned gift will help you combine your philanthropic passion with your financial needs and tax planning.

As you prepare a will that provides for your loved ones or if you have already written a will, we invite you to include a gift to the Fabretto Children's Foundation (FCF). A gift of any size that fits your passion and resources can help create a better future for Nicaraguan children, their families and their community.

Where we work?

Central America's largest country is rich in natural resources, possessing the lowest crime rate in the region and a large and vital work force capacity; nonetheless, Nicaragua is the second poorest country in the Western Hemisphere. This typifies the promise and challenge that exist in developing countries and highlights the differences between those nations and developed countries.



FREQUENT Q&A

What makes Fabretto unique and worthy of a bequest?

The Fabretto story began in 1948 when the Salesian missionary Father Rafael Maria Fabretto left his hometown of Vicenza (Venice Region), Italy and journeyed to Nicaragua. Father Fabretto, quick to immerse himself in the local community, was deeply moved by the plight of the impoverished children he encountered. Before long, he founded a group of children’s homes - which he referred to as the “Oratorios” - in the rugged countryside of northern Nicaragua.

Father Fabretto’s philosophy was to give a home and hope to underserved children, many of whom had been abandoned, abused or orphaned. His organization grew to include five *Oratorios* in the Managua area and the northern highlands. These *Oratorios* offered a home, meals, counseling and both religious and academic education.

For more than four decades, Father Fabretto sustained the *Oratorios* despite many adversities, including devastating earthquakes, severe hurricanes, and the civil war of the 1980s. Despite a lack of financial resources and the nation’s uncertain social, political and economic climate, Father Fabretto managed to obtain local resources of food, clothing and educational supplies to support several hundred children in five different Education Centers.

In March 1990, as peace came to Nicaragua, the “Familia” suffered its greatest blow when Father Fabretto passed away unexpectedly, at the age of 70. Upon his death, the organization was left in a state of limbo; the future of the *Oratorios* – and that of the children it served – was uncertain. Thanks to the initiative of many volunteers and supporters, including current CEO Kevin Marinacci, Fabretto was registered as a non-profit organizations in 1993 to carry on Father Fabretto’s mission of bringing hope to the neediest children in Nicaragua. Under Kevin’s guidance, Fabretto’s services have evolved from *Oratorios* to Education Centers and today support over 20,000 children and their families.

Today’s Fabretto is a vibrant and dynamic organization that honors Father Fabretto’s memory through its service and work with children, youth and their families in Nicaragua’s poverty-stricken communities. A bequest through Planned Giving enables Fabretto to continue to create sustainable and positive change for years to come, fulfilling Father Fabretto’s legacy of empowering children and youth to reach their full potential.



What is our value to the community?

For over 60 years, Fabretto has been building relationships within the Nicaraguan urban and rural communities in order to provide hope and a better future to the children and youth in need. Today, the organization serves over 20,000 children and youth through nine Fabretto-owned Centers and in partnership with more than 440 public schools.

Why Planned Gifts?

Planned gifts will help ensure that children in Nicaragua receive support through education, nutrition and community development programs for years to come. Nicaragua remains the second poorest country in the Western Hemisphere after Haiti. The end of poverty is not in sight. However, Fabretto’s programs continue to deliver and prove the power of education over poverty every day.

Over the years, Fabretto has been a leader in innovative education programs and has received national and international recognition for its work in Nicaragua. Your gifts enable Fabretto to continue developing creative, impactful models to not only support children in Nicaragua but also influence global education by sharing best practices with education leaders around the world.

Planned Gifts give Fabretto the security and ability to maintain excellence while planning for expansion and innovation for the future in order to serve more children with deeper impact in their lives and communities.

Who makes up the Fabretto team?

From Nicaragua, the United States and Europe, Fabretto’s lead staff work together to guide Fabretto in its mission and to execute its strategic programs in Nicaragua. Fabretto’s team includes many teachers, tutors and support staff who dedicate themselves each day to work for a better future for the children in our Centers and throughout Nicaragua.



Planned Giving Staff

Kevin Marinacci – Chief Executive Officer
Allison DeCruz – Director of Development

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U.S. Board

William Glastris – Chairman
Carl Marinacci – Chairman Emeritus
Ian Knox – Treasurer
Patricia C. Aragones
Michael Callahan
Samantha Chadwick
Deanna Ford

Tom Gleason
George Long
Kevin Marinacci
Chris Mitchell
Jeff Mullen
Nick Lo Bue
Alexandra Tosi

Financial Responsibility

Fabretto consistently receives a top rating from Charity Navigator, a highly respected national rating organization (<http://www.charitynavigator.org>). We participate in Global Giving and Combined Federal Campaigns, which require vetting and financial reviews. As importantly, Fabretto staff are dedicated and committed to managing finances effectively, efficiently and making the most of every resource. Budgets are developed carefully and reviewed on a monthly, quarterly and annual basis to make necessary adjustments.

Regular reports are delivered to all our donors via an Annual Report and monthly newsletter updates. All institutional grants receive required updates on funded projects. Fabretto is audited annually in the U.S. and Nicaragua by a top U.S. audit firm, available on Fabretto’s website or provided upon request.

Management of Funds

The Executive Team determines the financial strategy and reports to the Board of Directors. The Chief Financial Officer oversees all budgets and expenditures and reports to the President. The Investment Committee of the Board of Directors manages the Long Term Investment Fund with full disclosure for the audits.

What do the annual budget and the balance sheet look like now?

Please refer to Fabretto’s 990 forms and financial documents, available on Fabretto’s website or provided upon request.

Does Fabretto have a Long Term Investment Fund?

Fabretto currently has \$1 Million that is invested in a Long Term Investment Fund. Fabretto seeks to increase working capital in the Long Term Investment Fund, which will sustain our programs and strategic growth for the future.

Gift Policy

Acceptance of a gift is at the discretion of Fabretto. Fabretto will not accept any gift unless it can be expended or consumed consistently with the purpose and mission of Fabretto. Fabretto’s Gift Policy can be viewed on the Fabretto website or provided upon request.

Who else is considering such a gift?

Fabretto’s Board of Directors is supportive of the Padre Fabretto Legacy Society Program. The program will be launched in 2016 and will be shared with all our donors so they are aware of the opportunity to support Fabretto in this visionary and meaningful way.

What will happen if Fabretto ceases to exist?

In the foreseeable future, it is expected that children in underserved Nicaraguan communities will continue to need ongoing support from Fabretto’s quality education and nutrition programs. It is highly unlikely that the established organization of Fabretto would sunset. If circumstances required dissolution of Fabretto, the Board of Directors would determine the best resolution in accordance with applicable law, distributing assets to one or more tax-exempt organizations who have a focus on underserved children in the Western Hemisphere.



FABRETTO’S IMPACT

Fabretto offers education, health, nutrition and community development programs that benefit over 20,000 children in Nicaragua. While our mission is to empower underserved children, our community-based approach ensures that parents, teachers and community leaders also receive the knowledge they need to create an environment where children can reach their full potential.

Fabretto delivers its education programs to children and community members in nine community Education Centers and more than 440 public schools throughout Nicaragua. Fabretto’s programs seek to break the cycle of poverty by collaborating with community members to help them develop the skills and abilities that they need to improve their livelihoods.

Success Stories:

EARLY & PRIMARY EDUCATION PROGRAM

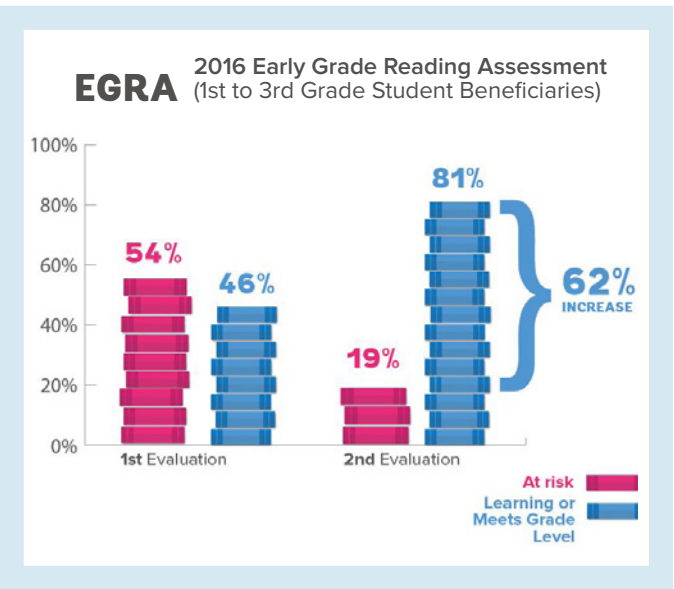
Fabretto believes that early and primary education is the foundation for future learning. Through this program, children participate in activities such as tutoring in language, mathematics, science, computer education and English classes; sports; music and art; and reading clubs. Fabretto’s teachers are trained to support the learning process with new and effective methodologies and help direct parents to actively participate in their children’s education.

Fabretto’s education programs empower thousands of children in Nicaragua to develop the skills they need to succeed.

Over 20,000 Student Beneficiaries

Recognition:

Fabretto has received national and international recognition for its impact and contributions to Nicaragua. Most recently, Fabretto’s rural education program was named a finalist in the prestigious 2013 World Innovation Summit in Education (WISE) Awards and its preschool education program was selected as a Champion in the LEGO Foundation/Ashoka Changemakers “Re-Imagine Learning Challenge” in 2014.





THE TEACHER AND THE PAPIER-MÂCHÉ CROC

Fabretto has trained Zenia to help her make reading and literacy exciting and fun. One of her favorite engagement techniques is to make reading interactive. She uses el crocodilo feliz (the happy crocodile) to excite children about reading, a three-foot papier-mâché crocodile that contains new vocabulary words hidden in its mouth. Her excitement keeps her students engaged day after day. The whole classroom has developed a love for reading!



MEET DIEGO, YOUTH ENTREPRENEUR

With training in entrepreneurship through Fabretto’s rural secondary education program (SAT), Diego has developed a successful business and is pursuing his university degree. Diego reflected, “The best part of SAT is the methodology and the way we learn. Going to high school with Fabretto totally changes your life.” Through Fabretto’s education programs, youth in rural and urban communities develop skills and knowledge that help them become productive adults who contribute to their community.



FABRETTO SCHOOL LUNCHES

A typical Fabretto school lunch includes fortified rice and soy, beans, tortilla, juice and sometimes meat or dairy products, plus fruits and vegetables grown by the community in the school’s garden. Antonia is one of the many mothers who cook lunch each day. Their labor is completely voluntary. Antonia explains, “Fabretto school lunches offer my daughters a variety and quantity of food that otherwise they would not have.”



LEAVING CHILD MALNUTRITION BEHIND - GABRIELITO’S STORY

In 2009, Fabretto volunteer Mike Zelek reached out to the community and met Gabriel, a child in critical condition due to severe malnourishment. With support from Mike and Fabretto, Gabriel received nutritional supplements and was placed with an adoptive family. Today, Gabriel, affectionately called Gabrielito by his family, has overcome severe malnutrition and with support from Fabretto programs, he continues to learn and grow.

 **817,937**
meals served annually

Please refer to Fabretto’s most recent [Annual Report](#) for more information about Fabretto’s impact in Nicaragua.

TYPES OF GIFTS

Please speak with your Legal or Financial Advisor to explore the best way you can honor your legacy with the below opportunities:

Bequest by Will

Including a charitable bequest in your will is a simple way to make a lasting gift to FCF. You can leave a bequest to FCF by adding to an existing will or drafting a new one. Make a gift of a stated dollar amount, specific property, a percentage of your estate or the remainder after distributions to other beneficiaries. In doing so you leave a legacy to FCF and your community, yet preserve and enjoy assets you might need during your lifetime. Plus, the assets distributed to FCF are exempt from estate tax.

Marketable Securities

FCF may accept gifts of publicly traded securities, including stocks, mutual funds, municipal and corporate bonds and treasury bills and notes. Donated securities are likely to be sold immediately by FCF. Marketable securities may be transferred electronically to an account maintained at one or more brokerage firms or delivered physically with the donors endorsement or signed stock power (with appropriate signature guarantees) attached. In some cases marketable securities may be restricted, for example, by applicable securities laws or the terms of the proposed gift; in such instances the decision whether to accept the restricted securities shall be made by the Gift Acceptance Committee, comprised of three representatives of the Fabretto Board of Directors. For FCF’s gift crediting and accounting purposes, we adhere to the IRS regulations.

Closely Held Securities

Closely held or non-publicly traded securities may be accepted only after prior review and approval by FCF. Such securities will be carried at market value until audited financial statements are provided to FCF so that market value can be substantiated or the donor provides a qualified appraisal in compliance with IRS regulations. Securities can be repurchased by the issuer, officer or director of the issue at the established book value. Gifts of securities that require a holding period will be accepted and sold when the holding period has expired.



“ I have traveled to Nicaragua five times with Fabretto. The most enduring memory I bring home with me are the smiles and happiness of the children. Yet most of these children live in extreme poverty and face a bleak future.

There is so much potential here. With Fabretto providing needed nutritional and educational services, a wonderful opportunity opens for these deserving children to obtain a better, more fulfilling life. You too can play a crucial role in the lives of these young people and help keep the smile on their faces by participating in the Fabretto Planned Giving Program. ”

John Manley

Charitable Remainder Trust

Giving through a Charitable Remainder Trust allows you to receive quarterly distributions for the rest of your life or a specified term of years, knowing that whatever remains will benefit FCF. You transfer assets into a trust and receive an immediate charitable deduction. The trust distributes regular payments to you or to designated family members or other beneficiaries. You may choose to receive a fixed payment or one that changes with the value of the trust assets; payments can begin immediately or you can defer them to increase your charitable income tax deduction. The amount of the payments and the amount of the charitable tax deduction depends on the age of the recipient and the applicable federal rate for determining the present value of an interest for a term of years. Upon the beneficiary’s death or after a defined period of years, the remaining assets in the trust will transfer to FCF. The minimum amount for a Charitable Remainder Trust bequest is \$100,000.



Charitable Lead Trust

A Charitable Lead Trust permits you to remove assets from your estate and benefit FCF during the trust’s term. Assets selected by you are transferred into a trust, which pays FCF an annual amount to accomplish its mission. During its term, the trust can be managed by experienced professionals, which may help your trust investments grow over time. When the trust terminates, either upon your death or after a specified number of years, its final assets are transferred to the family members or other beneficiaries you designate. The minimum amount for a Charitable Lead Trust bequest is \$1 Million.



Life Insurance

Life Insurance bequests are welcome and a variety of options are available for consideration.

Tangible Personal Property (Gifts In-Kind)

FCF may consider gifts of tangible and other personal property, including but not limited to works of art, patents, copyrights, antiques, stamp and coin collections, jewelry, furniture, rare books, manuscripts or any other item that has a determinable value. The Gift Acceptance Committee shall review and determine whether to accept any gifts of tangible personal property in light of the following considerations: does the property further the organization’s mission? Is the property marketable? Are there any unacceptable restrictions imposed on the property? Are there any carrying costs for the property for which the organization may be responsible? Is the title/provenance of the property clear?

“For over 23 years, I have been involved with Fabretto Children’s Foundation. I have seen up close the measurable progress and the positive impact Fabretto has on the materially poor children of Nicaragua. Although I wish otherwise, I believe that the need for Fabretto’s work will continue for generations to come. I want my investment to continue beyond my lifetime, and that is why my estate planning includes a bequest to Fabretto’s Long Term Investment Fund.”

Carl Marinacci

Real Estate

Real estate gifts can include personal residences, rental properties, office buildings, land and other structures. As real estate can be highly illiquid, costly to maintain and have pre-existing conditions attached to it, any gifts of real estate will be carefully scrutinized and the decision to accept or decline the gift will be made by the Gift Acceptance Committee. The property shall be physically inspected by a representative of FCF along with a property management consultant. The inspection is to identify any environmental, financial, legal, marketing or public relations risks, hazards or liabilities. The property will also be subject to a Phase I environmental audit before a gift can be accepted. The cost of the survey shall be borne by the donor. Upon review of the survey, the consultant shall recommend acceptance or declination of the gift. Unless otherwise negotiated, gifts of property will be converted into cash at the earliest opportunity keeping in mind current market conditions and the use of property in the accomplishments of the mission of FCF. Gifts will not be accepted that may expose FCF to material or personal liabilities as owners of the property. If property is encumbered by indebtedness, the donor will be requested to provide for the payment of carrying costs until the property is liquidated.



Gifts from Retirement Plans

Donors can choose to donate retirement plan assets because the assets may be heavily taxed when passed to non-spouse beneficiaries. Making a future gift of retirement plan assets simply requires a designation of FCF as the beneficiary of the plan. Making a present gift of retirement account assets during your lifetime has been permitted under recent law for certain tax years; check with your tax advisor before making a gift of retirement plan assets.

Legal and Professional Fees

Legal and professional fees for completion of the gift are the responsibility of the donor.

CONTACT

A planned gift will help you combine your philanthropic passion with your financial needs and tax planning. Fabretto’s Gift Policy and other information can be viewed on Fabretto’s website or provided upon request. Contact Fabretto’s U.S. office (703-525-8716) if you have any questions about naming Fabretto Children’s Foundation in your will or living trust. We are here to help you, without obligation. We recommend that you consult with your legal, tax advisor or planning professional to review all of these Planned Giving opportunities.





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