

Inspire Change



Fabretto Children's Foundation

**ANNUAL
REPORT 2012**

Fabretto



San José de Cusmapa, Nicaragua



Letter from the President

Looking back on 2012, we have much to reflect on, and much to look forward to as we continue Fabretto's great legacy of service and community. Due to your help on so many levels, our enrichment classes, school gardens, community workshops, and other initiatives impact more lives than ever. We know Padre Fabretto would be proud of all that has been accomplished.

Last year, we made enormous strides in our effort to stem the cycle of poverty and to create opportunities for the Nicaraguan people. With your support, Fabretto continued to fight malnutrition, train teachers, engage parents, and deliver educational services to the children who need it most. We also began to rebrand our image, injecting color and freshness to symbolize

the inspiration and hope that characterizes our development approach. Looking towards the future, we are excited about the possibilities that exist for Nicaragua. We believe the next generation, a more educated, healthy, and prosperous generation, can inspire change in a country that has struggled for so long.

2013 marks the 20th Anniversary of Fabretto as a non-profit in the United States, 60 years of Fabretto's work in Nicaragua, and 10 years of Fabretto Spain. With this special year ahead, we wanted this 2012 annual report to celebrate the change you helped achieve. On behalf of the students, staff, and families of Fabretto, I would like to thank you. We deeply appreciate your efforts to make the world a better place.

GRACIAS,

Kevin Marinacci



Mission Statement

“Our mission is to empower underserved children and their families in Nicaragua to reach their full potential, improve their livelihoods, and take advantage of economic opportunity through education and nutrition.”



Our Story

For over 50 years Fabretto has worked in Nicaragua and responded to its needs, serving the poorest communities and proving the power of education over poverty. This year, the number of children who benefit from our educational, health, and nutritional services stretched to over **11,000** and we have increased our partnerships with teachers and parents, giving them the tools they need to build stronger communities.

Our development approach remains unchanged: we generate impact not by providing a crutch, but by inspiring our beneficiaries to achieve their goals. As a **4-star charity** recognized by Charity Navigator, we carry on the work of Padre Raphael Maria Fabretto. Inspired by the

legacy of his service, we envision a prosperous Nicaragua where all children and adolescents have meaningful opportunities to grow and learn, in communities that offer access to quality education, so that they may reach their full potential.

Charity Awards

In 2012, we received our 4-star charity status issued by Charity Navigator. Additionally, The Independent Charities Association continues to list us as one of the “best charities in America.”





“Go to the people. Live with them. Learn from them. Love them. Start with what they know. Build with what they have. But with the best leaders, when the work is done, the task accomplished, the people will say “We have done this ourselves.”

- Laozi -

Beneficiary Impact Data

Nicaragua is one of the poorest countries in Latin America, with 31% of the population living on less than two dollars a day. Exacerbating this harsh reality are high rates of malnutrition, illiteracy, and unemployment, which perpetuate the cycle of poverty. At Fabretto, we change the difficult circumstances that children, families, and communities in Nicaragua face by offering educational and nutritional opportunities. Every year, we utilize your contributions to inspire more and more individuals to escape the darkness of poverty and embrace the light of hope.

Beneficiary Growth: 2011 vs. 2012

In 1953 Padre Rafael Fabretto started a home for 150 abused and abandoned children in Nicaragua.

In 2012, thanks to a focus on teacher and parent training, Fabretto has extended its reach to many more children and community members.

61,098
20,966

15,392

11,795



■ Indirect beneficiaries
■ Direct beneficiaries

2011

2012

Nutrition

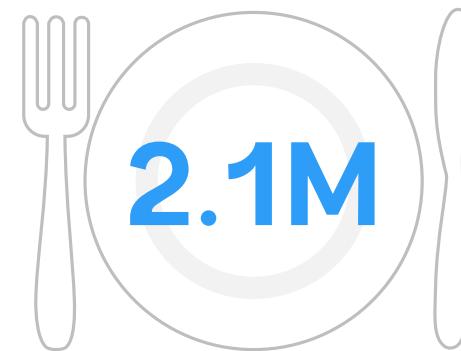
In Nicaragua, roughly **29% of children** under 10 suffer from some form of malnutrition or diet deficiency. Malnutrition obstructs proper development patterns on a physical, psychological, and cognitive level. Research indicates that children with nutritional deficiencies often experience quality of life repercussions in school and throughout their lifetime.

With your help, in 2012, Fabretto heightened its efforts to combat malnutrition. As a direct result of the **2,100,000 meals** served in the school lunch program, **92% of Fabretto students** increased their height and weight. In addition, school gardens served as a “hands on” teaching tool to promote healthy consumption, entrepreneurial initiative, and agricultural sustainability.

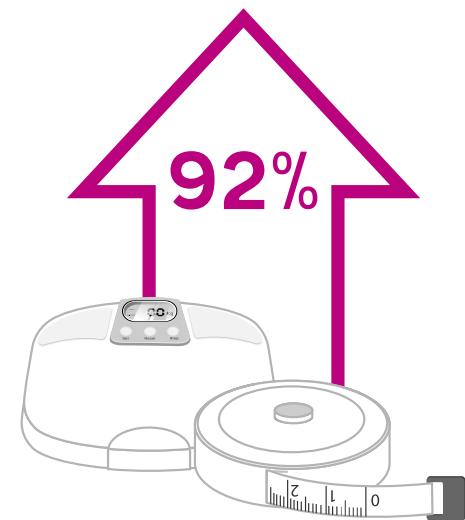
At Fabretto, we are committed to providing the nourishment and knowledge needed to ensure the proper development of a child. We know that a healthy student is more likely to have the motivation and energy necessary for learning. Our aim is to inspire children to utilize the knowledge they acquire in school, so that they may take advantage of opportunities beyond the classroom. Success in the lives of these children will help transform Nicaragua’s future.



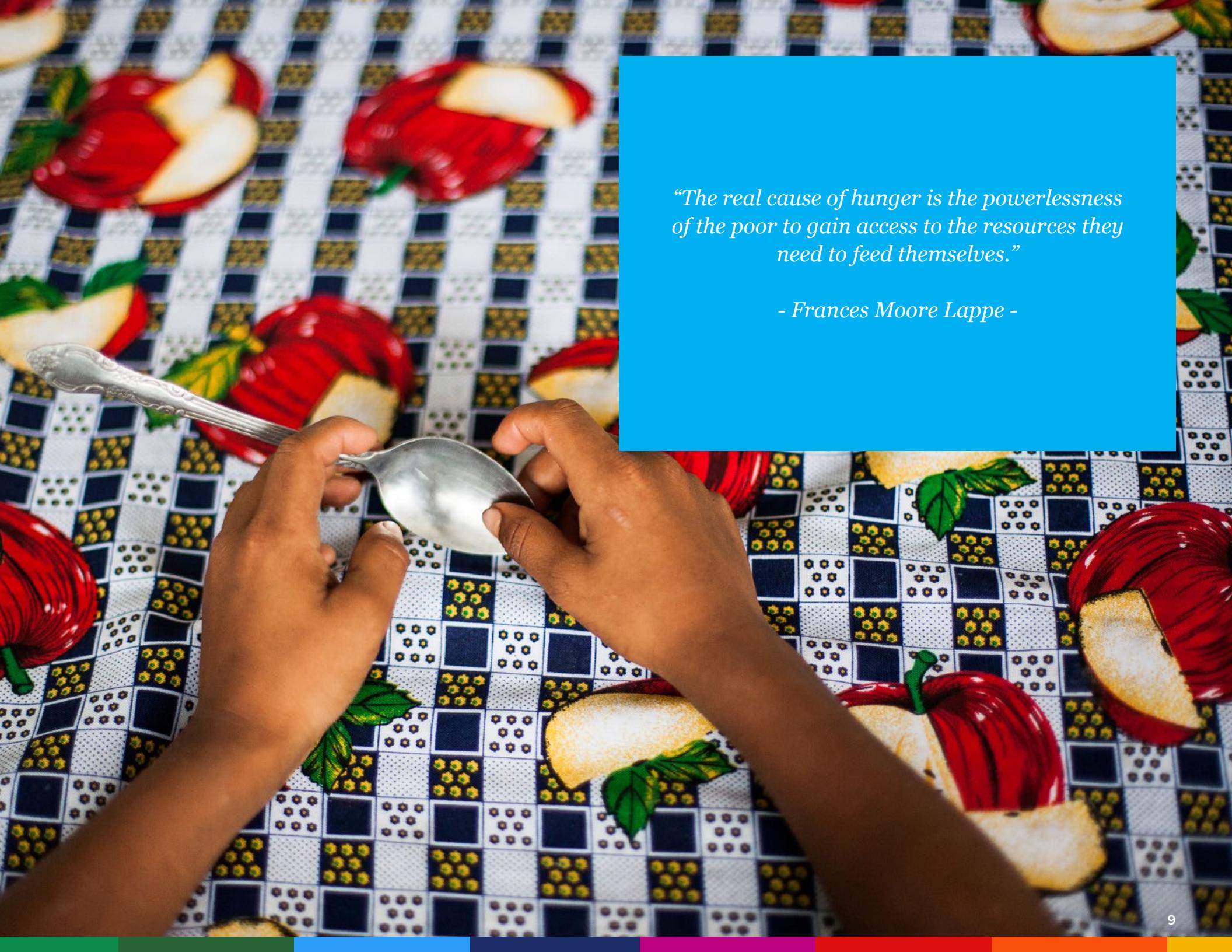
Nutritional Accomplishments in 2012



2.1 Million Meals Served



92% of Fabretto students increased height and weight



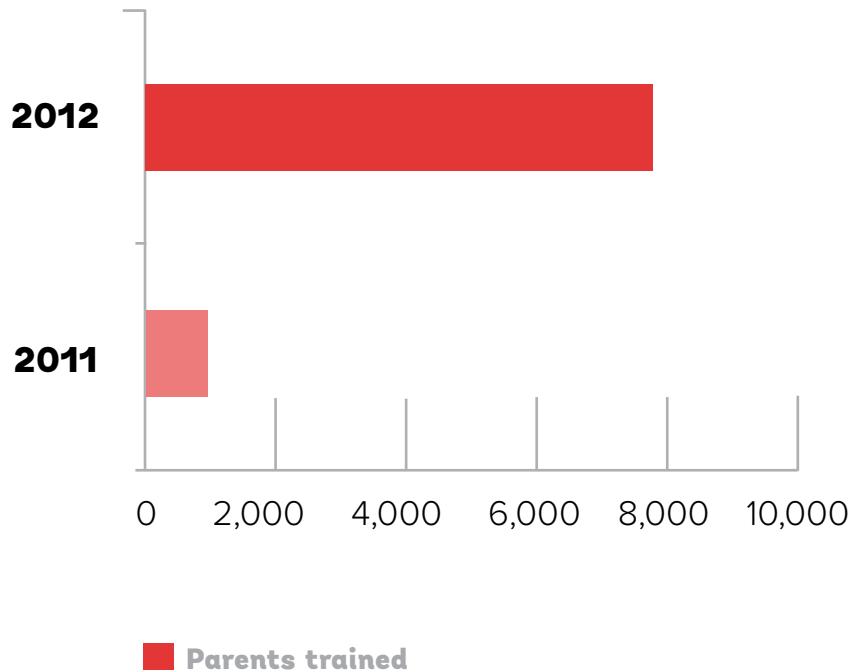
“The real cause of hunger is the powerlessness of the poor to gain access to the resources they need to feed themselves.”

- Frances Moore Lappe -

Parent Engagement

When you invest in a parent, you are investing in a child. That's why we provide public workshops to parents in the communities we serve. Our workshops teach family values, preventative healthcare, and nutrition practices. The goal? To develop responsible family leaders who contribute to a healthy, educated generation of children – a generation that can inspire change in Nicaragua.

Parent training: 2011 vs. 2012



Alejandra's Story

Although she looked nervous, Alejandra launched with surprising confidence into her story. She is a mother of eight and a beneficiary of Fabretto's parent workshops. Now, as an advocate at Fabretto's urban center in Barrio La Chureca, she engages mothers in the community and encourages them to send their children to school.

"We began working with mothers in 2007," Alejandra told us, "and guaranteed that if mothers brought their children to school we would provide a hot meal, school supplies, shoes, and other necessities."

Gaining support was no easy task. When the project began, "the mothers didn't see the value of school, or didn't have the resources to send a child to school." Alejandra persisted with negotiations: "Because I'm from the community myself, the parents would talk to me. They would listen, since I was one of them." Regarding the promotion of educational opportunities, she added, "You don't have to convince the child...you have to convince the parent."

Alejandra is an advocate for Fabretto's programs because she feels they have helped fill gaps within her own education. "These workshops have shown me how to...do more for myself and the community." Beaming, she told us that there are now 16 children (from La Chureca's community) in university. "You have to remember, this is in a place where children normally don't study beyond the third grade." She attributed the change in perspective to Fabretto's training: "Now we have the tools that Fabretto showed us—we know that education is important, and that there are alternatives available to us."



"I have changed. I am now a leader. I am a bridge to something different and better..."

Fabretto is honored to empower community leaders like Alejandra. Expressing both pride and humility, she summed up the result of her growth with Fabretto: "As a human being, as a woman, as a community member, I have changed. I am now a leader. I am a bridge to something different and better. It is my desire to go out to more communities, to get more children into school – for the good of the child, the community, and of Nicaragua."

Teacher Development

Nothing influences student development more than a teacher. That's why your contributions helped train over **1,800 teachers** in 2012, giving them the skills they need to inspire change in the classroom and be leaders in the community. Every year, we see the teachers we empower use the confidence and perspective they acquire from this training to transform children's lives.

Teacher Development: 2011 vs. 2012

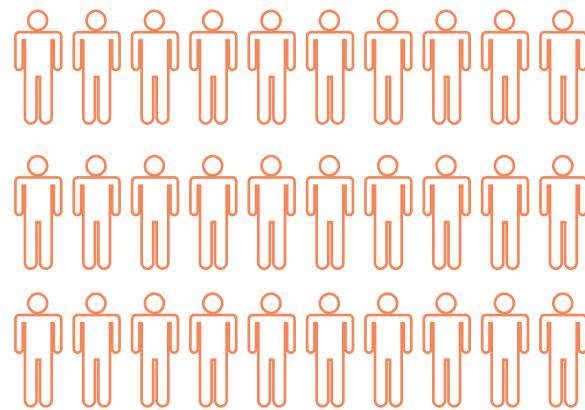
 = 60 teachers trained

1,800

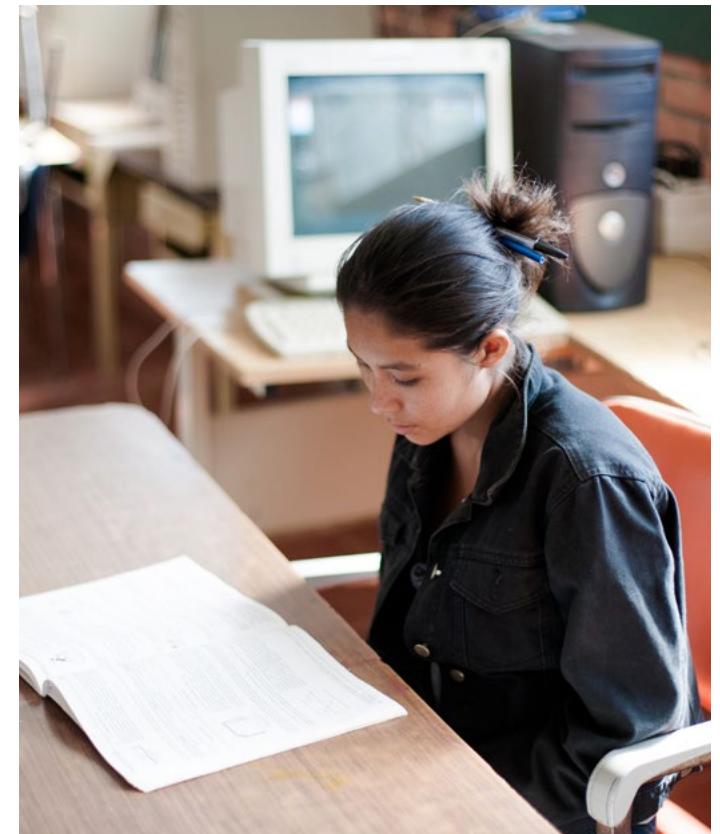
160



2011



2012



Our task going forward? To continue building this network of dedicated teachers who will enhance education standards within Nicaragua.

Flor's Story

Flotion told the story. In our interview with Flor, her tears and smiles spoke of the struggles she endured and the success she achieved. Her words simply filled in the gaps to this uplifting story of how educational opportunity can inspire change.

Flor is a mother of nine, who described the early years of her life as "a bit hard." "My mother died when I was young," she said. "One of my brothers died in the war and another in a car accident. I was alone." To get by and feed her family, Flor worked as a domestic servant for several years. During that time, Flor never lost hope that something more was possible. Eventually, she applied to the Oasis of Hope School to work as a domestic; the director, recognizing her potential, offered her a job as a teacher. Flor found her calling working with the children of the Oasis of Hope School, a true haven amidst a rough neighborhood where crime, drugs, violence and poverty are common. Flor's affection for these children was evident: "I think of them as my children. I love them all. I wish so much that these children didn't live in this place."

Last year the Oasis of Hope chose Flor, from 32 candidates, to attend a diploma course at Managua's UNAN University. This USDA sponsored program, implemented by Fabretto, helps teachers like Flor to earn a post-secondary certification. Flor's diploma, which she was noticeably proud of, "makes a big difference," she said. "I cried at the chance to go to University. I had not studied in years. I feel changed, intellectually."



Working with students is now Flor's primary concern. "I would love to see that a student that passed through my hands is a well formed person in society," she told us. Flor recognizes that she serves not only as a teacher, but also as a role model for the children in her classroom. "Sometimes I ask my students, what do you want to be?" she said. "I want to know that they aspire to something in their lives. I talk to them;

*I tell them about my life...
I tell them they can make
that decision in their life,
to be something..."*

Program Info

Farretto offers educational, health, nutrition, and community development programs that benefit over **60,000 lives**. While our primary focus is children, our community-based approach ensures that parents, teachers, and community leaders also receive the knowledge they need to create an environment where children can thrive. Currently, we have seven educational centers delivering our programs in rural, peri-urban, and urban areas.



Early & Primary Education Enrichment



Designed to provide students with enrichment activities that support their learning, and give teachers and parents the training they need to guide children in the early stages of life.

Rural Secondary Education



Offers underprivileged secondary school students with supplementary educational classes that enable them to pursue post-secondary education and/or gainful employment.

Vocational & Life Skills Education



Provides students with a vocational and occupational direction. Through practical activities and technical skills trainings, students prepare to work in Nicaragua's developing economy.

Food Security & Nutrition



Delivers nutritional services through action-oriented activities that include school lunches, garden initiatives, and agribusiness trainings.

Community Development & Wellness



Provides public workshops on preventative healthcare, nutrition, and child development. The program also sponsors small infrastructure projects (i.e. wells, irrigation systems, and health centers) that contribute to an improved quality of life.



“Fabretto’s programs change the difficult circumstances that children and families face, making staying in school a real possibility. It is the difference between a life of illiteracy, poverty, and hopelessness, and a life as a responsible, productive adult.”



“Fabretto is committed to alleviating poverty through education—through academics, through community education, and through education and example in values, responsibility, and hard work.”

- Monica Drazba -

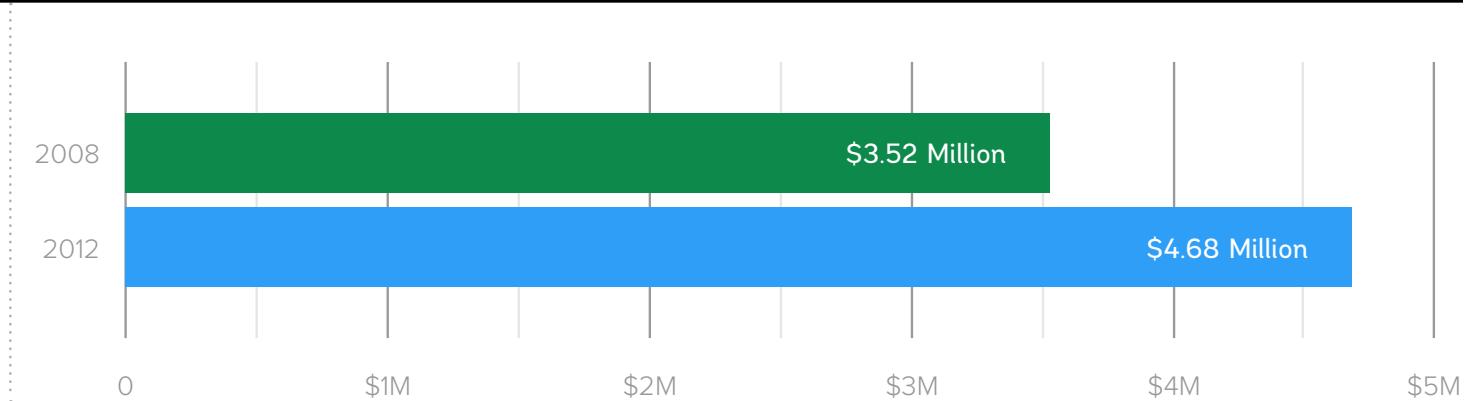
Vice-President, Executive Director Finance



Financials

Total Contribution Growth: 2008 vs. 2012

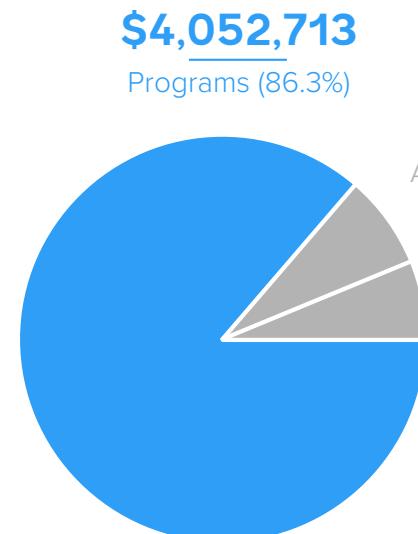
Your generous giving transforms lives every day. With your support, Fabretto will continue to empower children, families, and their communities in Nicaragua



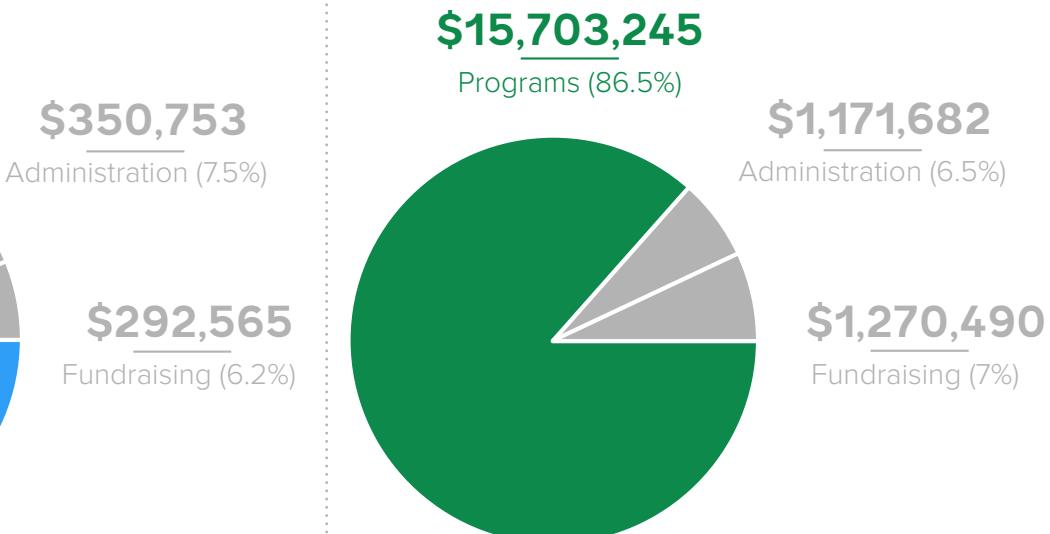
Expense Breakdown

In 2012, our indirect costs were under 14%. At Fabretto, we carefully steward your donations. We strive to make the most efficient and transparent use of resources as we continue Padre Fabretto's legacy of service and commitment to the children of Nicaragua.

2012



2008-2012: 5-yr Total



Thank you

We would like to thank our growing family of supporters, whose passion and commitment help us to inspire change in Nicaragua.

INDIVIDUALS

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Skip Adkins
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Edward Ahern
David & Linda Ahern
Ana Albir
Carlos E. Albir
Louise Allen
Ralph & JJ Allen
Carl & Marti Allison
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Fernando & Lizett Alvarez
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John & Alexandra Amorosi
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Kimberly Anderson
Elda Anderson
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Ana Velez
Luis Velez
Karina Velez
Jeffery & Barbara Vender
Marilyn & Michael Vender
Todd W. & Jeannine Vender
Cynthia & Ray Viator
Francis Vielva de Campo
Ron & Donna Visness
Anna Laura Vogel
Heidi Voorhees
Nancy Rae Wagner Tod
Timothy Waidmann
Edward & Sandra Walsh
Amy Walter
Bobbie Walters
Jenny Wang
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Alice Weaver

Eula Webb
Gretchen Werwaiss
Thomas & Janice Wespiser
McNeill & Kristen Wester
Kara Westermann
Christopher Wheeler
Doug & Sue Whittaker
Robert & Deliah Wiedenfeld
John & Cheryl Wilbeck
Terry & Gwen Wilkinson
Lloyd & Meaghan Williams
Kevin Williamson
Ross & Elizabeth Wilson
Donna Woitha
Marina Wolk
Jorge Wong-Valle
Phelps Wood
Montgomery & Annie Woods
Tom & Judy Workman
Ted & Leah Yeatts
Maria Yewchuk
Stephen & Jackai Yip
Rebecca Yorke
Toby Young
Brian Young & Angi Marinacci-Young
Peter & Anita Zelek

FOUNDATIONS, CORPORATIONS & ORGANIZATIONS

Anonymous (5)
Act for Alexandria
Agua Pa Todos
ALFA
American Nicaraguan Foundation

Aqua Wellness Resort
Arimar International
Art & Science Salon
B2Gold
Ball Horticulture Company
Because We Care, Inc.
Blackbaud
Bochnowski Family Foundation
C.G. Charitable Fund
Canterbury School
Capital Group Companies
Charitable Foundation
Carana Corporation
Carmelo's Golf Tournament
The Cashel Foundation
Catholic Health East
The Cellini Family Fund Trust
Christian Fellowship Church
The Church of the Holy Comforter
The ComedySportz Theatre
Concinnity Initiatives, Inc.
Congregation of St. Joseph
Convoy of Hope
Counter Culture Coffee, Inc.
Crescent Developments, Ltd.
Cross International
Dan & Merrie Boone Foundation
Darren and Patricia Bevelhymer Fund
Elite Island Resorts Caribbean
Elite SEM Inc.
Ernst & Young U.S. LLP
Euro Parts Corp
Exotic Caye Beach Resort
Ezulwini Foundation

Fargo Moorhead Area Foundation
Feed My Starving Children
Fidelity Charitable Gift Fund
Food for the Poor
Ford Motor Company
Fred Alger Management
Fundación Doña María de las Mercedes
Gerberg & Co.
Goldman Sachs & Co.
Goldman Sachs & Co. Matching Gift Program
Google Matching Gift Program
Grace Church
Grace United Methodist Church
The Greater Cincinnati Foundation
Greater Houston Community Foundation
Greenfield Hill Congregational Church
GuidePoint Global
Helen Brach Foundation
Hispanic United Fund
Holy Cross Church
Hyatt Regency San Francisco
Hyland Software Inc.
IDEO.org
Independent Charities of America
Indus Capital Partners, LLC
Inter-American Foundation
J.P. Morgan Chase Bank & Co.
Jewish Communal Fund
Kasowitz Family Foundation, Inc.
Kemme Family Foundation
The Kettering Family Foundation
Kyle Todd Public Service Foundation
La Lumiere School

Fabretto team

(Continued)

Lafayette County 4-H Leaders
Lake Street Church
The Lee & Juliet Folger Fund
Loyola Academy
Madison Dearborn Partners
Man Investments Holdings Inc.
Mark Bernhard & Bernhard Woodwork
Marinacci Medical Laboratory
Mayorga Coffee
Merck Partnership Giving
Michael Lerner Selections
Microsoft Corporation
Midwest Unitarian Universalist
Summer Assembly
Morgan Stanley
The Mortenson Family Foundation
Neon Liberty Capital Management
New Frontier Developments, Co.
Nikki Beach
Northwestern University
Old Saint Patrick's Church
Oppenheimer & Co. Inc.
The Orphanetwork
Ounavarra Foundation Ltd.
Pacific Management, Inc.
Philanthropy Ventures Foundation
Price Charities
Prior Lake - Savage Area School
Pyxis Foundation
Raskob Foundation
Rayo de Sol
Reflection Window Company, LLC
RoadMonkey
Rotary Foundation of New York

Run For Food International
The Sacks Family Foundation
Saint Luke Catholic Church
Sanofi-Aventis
Schwab Charitable Fund
SG Foundation
Sheil Catholic Center
Sirviendo F.A.I.T.H.
St. Paul's RC Church
The Syde Hurdus Charitable Foundation
The T. Rowe Price Program
for Charitable Giving
The Tin Roof Foundation
The Tinker Foundation, Inc.
UBS Financial Services Inc.
Unitarian Church of Evanston
United Methodist Church of Branford
United Way of Tarrant County
United Way of The National Capital Area
University of California
University of Illinois - National
Soybean Research Laboratory
United States Agency for
International Development
UBS AG
Vanderbilt University
Verizon-Matching Gift Incentive Program
Wake Forest University
Wells Fargo Community Support Campaign
World Hunger Education Service
World Soy Foundation

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William Glastris
Tom Gleason
Ian Knox
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Jeff Mullen

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Monica Drazba, Vice-President,
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& Administration; Secretary:
Board of Directors
Helen Edwards, Director of Programs
Reinaldo Sanchez, Director of
Monitoring and Evaluation

U.S.

3124 N. 10th St, Suite 2
Arlington, VA 22201
Tel: (703) 525-8716
Fax: + (703) 525-3310
info@fabretto.org

Spain

Calle Morando 3
28029 Madrid, España
Tel: +34 91 435 5417
info@fundacionfabretto.org

Nicaragua

Puma Ministerio del Trabajo,
500 mts abajo
Managua, Nicaragua
Tel: +505 2266-8772
Fax: +505 2266-4368
info@fabretto.org.ni

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